

# <u>Google Local</u> <u>Services Ads</u> <u>Ultimate Legal Brief</u>

1 2	IN TH	IE CIRCUIT COURT FOR THE OOM			
3 4 5 7 8	v. Google Local Se	Plaintiff, <b>ervices Ads</b> Defendant,	) CHARGE O	1	
9 10 11 12	Court for an order dismiss	sing Black Boxes I	n Advertising		io. <u>12</u> ,
13 14	criminal charge of Advertisin agreement on		,		
15	concluded and Defendant	has fully complied	with and perfo	rmed the conditions of	f the diversion
16	agreement. The Defend	ant also requests an	y other charge	e(s) within this case r	not previously
17	disposed of be dismissed.				
18 19	maximize the re	venue of law firms	. This year Al	with insane strateg DSQUIRE obtained c	ases worth
20		•		hile ADSQUIRE requi get the game and kno	
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22					
23	Dated this d	lay of	, 20		

24 25

26

Defendant Signature

# WHAT ARE GOOGLE LOCAL SERVICES ADS ?

Google	car accident lawyer		× 🌷 🤉
	🔍 All 📲 Books 📀 Maps	E News	Tools
	About 476,000,000 results (0.63	seconds) rsonal Injury Lawyers nearby	Sponsored ()
	Munley Law 5.0 ★★★★ (54) 62 years in business	✓ GOOGLE SCREENED         Sponsored ●           Image: ADSQUIRE Address in business ADSQUIRE Serves Maryland         CALL	Ginsburg & Associates Trial 4.7 ★ ★ ★ ★ (19) 41 years in business
	Open 24/7	Open 24/7	Open now until 7:30 PM
		→ More Personal Injury Lawyers	

Local services ads are Google's new experiment in advertising. Love them or hate them, they are currently at the very top of search results for a variety of high intent keywords for lawyers.

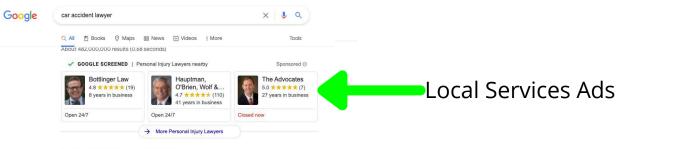
It is too early to tell is Local service ads for lawyers will last, but until they are gone your firm should be in them, if even just as a free listing. Read on for more information on how to set up a profile and how to turn it into a free listing.

# WHAT ARE GOOGLE LOCAL SERVICE ADS?

Google local services ads are not new. They started out originally for home services businesses like roofing and electricians. Now they have expanded to include many other service types, the newest kind being the legal vertical.

Google's local services ads are a "pay per call" platform . I put that in quotes on purpose . I will explain in a later section

Google local services ads are basically a hybrid between a paid search ad and a legal directory. All your competitors are in there - there are free listings - but you only get leads if your paying to be in the 3 pack - read on to learn more about the details of how these work.



Ad · https://www.gvilaw.com/ - (888) 570-3624

#### Motor Vehicle Accident Lawyer | Glasheen, Valles & Inderman

The Go-To Firm For Serious **Personal Injury** Cases Across Texas And New Mexico. Record-Setting Results For Our Clients. Call Now. Available 24/7. Free Case Reviews. Don't Pay Unless You Win. Top Rated Representation. Record Setting Results.

Client Reviews · 100% Free Case Evaluation · Proven Results · Resources to Fight



Google PPC Ads

Pictured on the left are local services ads at top of search results for the search : "car accident lawyer"

Directly below the Local services ads 3 pack is 1 paid search ad and then the Google Map Pack.

# Google

#### Car Accident lawyer

We Take Pride In Being Compassionate While Aggressively Working On Your Injury Claims. Contact Us · Attorney Profiles · Medical Malpractice · Personal Injury · Wrongful Death Q

Ad - https://www.inserra.com/car\_accident -

## Vehicle Accident Lawyers - Free Consultations

We know the **Personal Injury** Laws. We are fast, fair and get the results you deserve. We use every effort to help clients heal and then get speedy resolution of disputes.

Ad · https://www.jsberrylaw.com/ v

## Car Accident Attorneys - Call Berry Law Firm Now

Contact Berry Law Firm and See How Our Team of Lawyers Can Fight for You. Call Now and Get Help from Trial-Tested Omaha Personal Injury Attorneys. Browse Services. BBB Accredited Business. In Business Since 1965.

Testimonials · About Berry Law · Meet Our Attorneys

9 1414 Harney St Suite 400, Omaha, NE - (402) 413-8052 - Closed now · Hours -

# Related searches



# Goooooooogle > 1 2 3 4 5 6 7 8 9 10 Next

This is the bottom of the first page for the same search for "Car Accident Lawyer"

You can see here that this is where the remaining paid search ads are now located and how local services ads really change the landscape for a variety of keywords.

It now goes - Local Services Ads 3 Pack (At the tippy top) -Then 1 paid search PPC ad -Then 3 Paid search ads at the bottom of the page.

68102, Omaha, NE - From your device - Use precise location - Learn more

# Why Does Local Matter For Law Firms?

I know its 2021 and Lawyers can now operate nationwide using phones, texts, the internets, zoom and a wide array of other new communication technologies. So why does it matter if your local? Well it does!!! And why? Because Google says so!

Google has the data and they would not have introduced Local services ads for the legal vertical if people were not looking for local lawyers. For whatever reason, people want a lawyer that lives in their town or is close by. I suspect it has something to do with how the law operates in the United States and how courts and jurisdictions across the country operate very differently from town to town. Consumers instinctively know that a local law firm may have connections that a lawyer (although capable) may not have if they live hours away. So basically local matters and Google knows this!

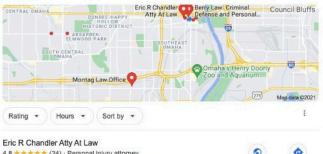


Ad · https://www.gvilaw.com/ + (888) 570-3624

# Motor Vehicle Accident Lawyer | Glasheen, Valles & Inderman

The Go-To Firm For Serious **Personal Injury** Cases Across Texas And New Mexico. Record-Setting Results For Our Clients. Call Now. Available 24/7. Free Case Reviews. Don't Pay Unless You Win. Top Rated Representation. Record Setting Results.

Client Reviews · 100% Free Case Evaluation · Proven Results · Resources to Fight



Website

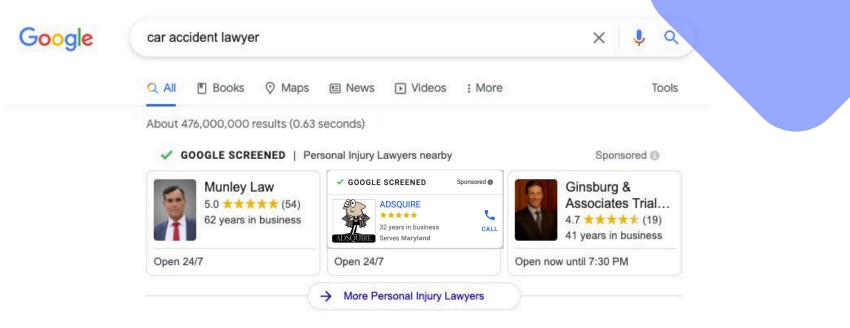
Directions

4.8 ★★★★★ (24) · Personal injury attorney 10+ years in business · 319 S 17th St #522 · (402) 933-6858 Pictured left is the Google local services ads 3 pack.

Google will tell you that your placement here is determined by the 3 R's - buts its really what vertical, area and who has the biggest budget to a point.

The 3 R's are: -Radius -Responsiveness -Reviews

While yes the 3 R's are important, there are other factors that more frequently determine if you will be in the 3 pack and they are your business hours and your budget and bid settings.

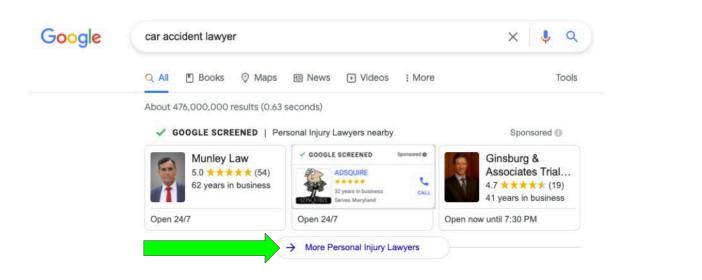


In the 3 pack Google displays :

- The firm name -
- a headshot of the featured attorney,
- your star rating from your Google My Business listing -
- How many years you have been in business
- your hours of operation. (Hint Put 24/7) and you get more leads but you DO need to be able to answer them. If calls go unanswered you will penalized by not showing in the 3 pack as much.

Clicking inside the directory





If you click the button that says "More personal Injury Lawyer" You will be taken into the entire directory that will list additional law firms that are not in the 3 pack.



ersonal Injury	/ Lawyers	Auto accidents	× 9 68102	
<ul> <li>GOOGLE SCREENED</li> <li>Background and licenses chemical</li> </ul>	acked by Google. Learn more   Terms		Sponsored 👔	
Bottlinger 4.8 **** Personal Injury L	★ (19)			(L)
✓ GOOGLE SCREENED	8 years in business	• Omaha	③ Open 24/7 ∨	
Hauptmar 4.7 **** Personal Injury L		rop, P.C.		<b>L</b>
✓ GOOGLE SCREENED	41 years in business	• Omaha	⑤ Open 24/7 ∨	
The Advo 5.0 **** Personal Injury L	* (7)			(L)
✓ GOOGLE SCREENED	27 years in business	• Omaha	Closed now · Opens To	ue at 8:30 AM 🗸

when you click into the directory you are taken to all of "local lawyers" who are in this specific vertical of law.

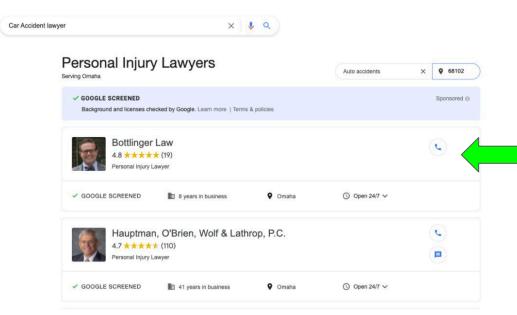
Y	4.9 ★★★★ (402) Personal Injury Lawyer		
	56 years in business	• Omaha	③ Open 24/7 ∨
R	Dyer Law PC, LLO 4.5 **** (37) Personal Injury Lawyer		( c
	29 years in business	Omaha	③ Open 24/7 ∨
9	Jordan Glaser 4.9 ★★★★★ (15) Personal Injury Lawyer		
	10 years in business	Council Bluffs	() Closed now $\cdot$ Opens Tue at 8 AM $\checkmark$
<b>9</b>	Ausman Law Firm P.C., L.L.O. 4.8 ★★★★★ (18) Personal Injury Lawyer		¢
	14 years in business	• Omaha	$\odot$ Closed now $\cdot$ Opens Tue at 8 AM $\checkmark$
	Harris & Associates, P.C., L.L.O 5.0 ★★★★★ (3) Personal Injury Lawyer		

Scrolling further allows you to see more lawyers in the profile.

4.9 **** Personal Injury	Lawyer 156 years in business	• Omaha	③ Open 24/7 ∨
4.9 ****	Lawyer		
Berry Lav	* (402)		(L)
GOOGLE SCREENED	1 years in business	• Omaha	③ Closed now · Opens Tue at 8:30 AM ∨
5.0 ****		Injury Attorneys	<b>L</b>
GOOGLE SCREENED	54 years in business	• Omaha	$\bigcirc$ Closed now $\cdot$ Opens Tue at 8 AM $\checkmark$
Personal Injury	r★ (130) Lawyer		

Then where that light blue line starts and says "More personal injury lawyers" is where the the free listing section starts. This means that these law firms turned off their ads or budget.

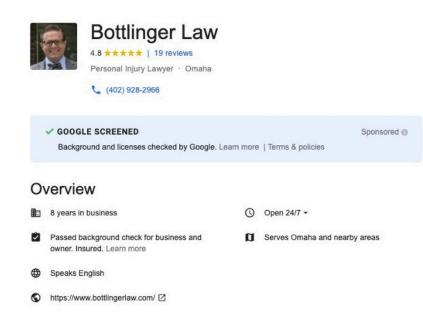
# Inside of a lawyer profile- What is shown



Google

In the directory if you click on an individual lawyer, you will taken to that law firms Google Local Services Ads Profile. See what is included in the profile on the next page.

## ← See all results



# Services

#### Auto accidents

Pursuing charges, settlement, compensation, representation or Bicycle accidents Pursuing charges, settlement, compensation, representation or

## Catastrophic injuries

Pursuing charges, settlement, compensation, representation or This is the inside of a specific attorney profile.

In the top is what is generally shown in the 3 pack.

Then the Google screened Status check mark.

Then general business information

Then services (hint these are all the boxes he ticked on the back end that he wants to advertise for.)

# Services

# Auto accidents

Pursuing charges, settlement, compensation, representation or counsel regarding a vehicle accident

### Dog bites

Pursuing charges, settlement, compensation, representation or counsel regarding bodily harm from a dog bite or attack

#### Pedestrian accidents

Pursuing charges, settlement, compensation, representation or counsel regarding a pedestrian accident

## Wrongful death

Seeking damages or representation regarding a family member who passed away due to negligence or intentional harm while in someone else's care

# **Bicycle accidents**

Pursuing charges, settlement, compensation, representation or counsel regarding a bicycle accident

# Motorcycle accidents

Pursuing charges, settlement, compensation, representation or counsel regarding a motorcycle accident

#### Product liability

Seeking damages, counsel or representation regarding a product that resulted in injury or loss

## Injuries from DUI

Pursuing charges, settlement, compensation, representation or counsel regarding a drunk driving accident

Slip & fall Seeking damages, counsel or representation regarding slipping and falling in a public place or on someone else's property and

Catastrophic injuries Pursuing charges, settlement,

compensation, representation or counsel regarding a catastrophic injury like spinal cord or brain damage

# Pain & suffering

Seeking damages, counsel or representation regarding a pain and suffering claim

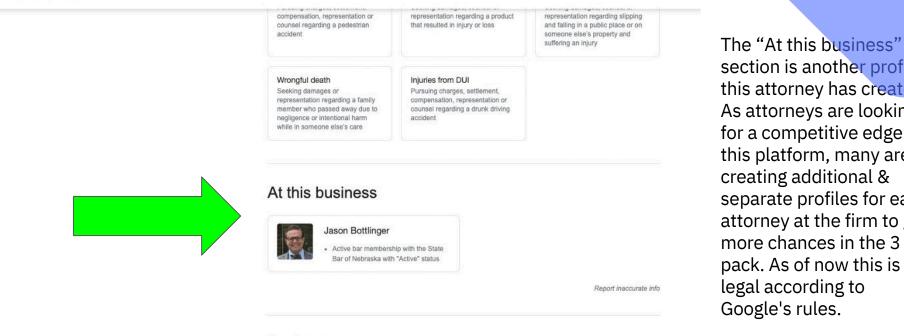
suffering an injury

here are the boxes this advertiser has clicked on the back end - this is great competitor research.

The services displayed

You can use the information in these profiles to find opportunity zones that other law firms in your area are not serving.

# At this business



# Reviews

Reviews are not a guarantee or warranty for your experience 0



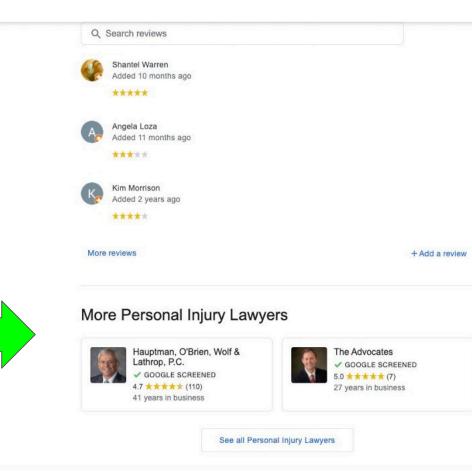
FILTER BY: All ratings -



section is another profile this attorney has created -As attorneys are looking for a competitive edge in this platform, many are creating additional & separate profiles for each attorney at the firm to get more chances in the 3 pack. As of now this is still

read more about that here.

Then reviews - These are linked from your Google my business listing



Then at the very bottom of this law firms profile is two additional law firms ads!!!

This is my favorite part because has NO shame!

They are literally advertising two other law firms in this advertisers local services ads profile lol. There will be more of this to come, especially for high spend verticals. Read about our predictions for google maps here Setting Up A Profile - The initial walk through.





# Google Local Services Ads

x 🏮 Q

Q All 🗉 News 🖸

▶ Videos Images Shopping : More

Tools

About 1,420,000,000 results (0.69 seconds)

Ad · https://ads.google.com/local-services/ads -

# Local Services Ads - Stand out on Google Search

Attract customers with the **Google** Guarantee badge and keep your schedule full. Book jobs from around your area and pay only when your **Local Services ads** work.

# How It Works

Grow your business in five steps. Follow the step by step outline.

# **Control Your Budget**

Local Services ads work with the budget you set for your business.

## Ad · https://www.searchkings.com/ v (855) 855-9764

# SearchKings® - Local Services Ads

We Help You Set Up & Get Better Results from Local Services Ads. Award Winning Digital Marketing Agency with a 5 Star Review Rating & 5000+ Happy Customers. 5,000 Happy Customers. 1,000+ Google Reviews. Premier Google Partner. 5 Star Rating. Local Services Ads · Free Account Evaluation · AdWords Management · Contact Us Today

https://ads.google.com > local-services-ads

# Local Services Ads - Lead Generation for - Google Ads

Local Services Ads help you connect with people who search on Google for the services you offer. Your ads will show up for customers in your area, ...

# Learn about how it works

Explore how to generate leads with Google local service ads to ...

# Local Services Ads

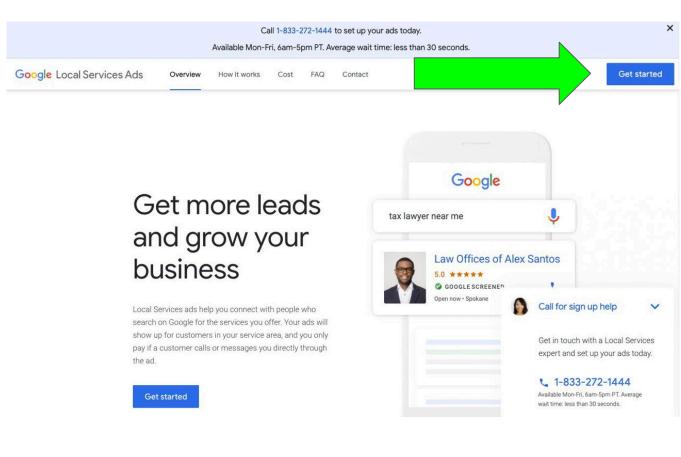
Local Services ads help you connect with people who search ...

# First things first

-Go to Google and type in :
"Google Local Services Ads"
-Make sure you are clicking a link to Google. Other marketing firms are also buying these keywords.
-Googles properties will say ads.google.com/local-services/ads

Cost





You will need to have a gmail account to set up Local Services Ads.

If you don't have one, see how to create one here.

Then click the blue get started button.

≡ Google			
1 Welcome 2 Sign up 3 Create your	profile		
	Eligibility		
	United States	×	
	State - ZIP code		
	Job category Select		
	СН	ECK ELIGIBILITY	

When starting your profile you will be prompted to enter your country, state, zip code and job category - they are all drop down menus and relatively easy to use.



Choosing a job type



≡ Google		···· 🔿
1 Welcome 2 Sign up 3 Crea	rte your profile	
	Eligibility	
	United States	
	Nebraska v 68007	
	Job category Select	
	Landscaping	
	Lawn care	
	Locksmith Moving	
	Pest control	

NEED HELP? Marchaeler Contact us by sending a message 🕐 Visit our Help Center

In job category scroll down to and select Law



Choosing a law vertical (Practice Area)



	ZIP code		
Nebraska	✓ 68007		
Job category			
Law		· · · · · · · · · · · · · · · · · · ·	
Show on ge	neral lawyer queries 🗇		
Practice Areas			
Bankruptcy	law 🔲 Business law	Contract law	
Criminal lav	Disability law	Dui law	
Estate law	Family law	Immigration law	
Intellectual	property law 🗌 Labor law	Litigation law	
Malpractice	law 📄 Personal injury law	Real estate law	
🗌 Tax law	Traffic law		
		CHECK ELIGIBILITY	

After choosing the "Law" job type you will brought to a screen with all of the legal categories (these are not all available to serve as of yet) while you can set them up they are not guaranteed to be worth Googles time and may not run or may run at some time in the future. For Personal injury and other high traffic verticals they are serving in most major metro areas.



# To Include Lawyer or Not To Include? That Is the question!



ZIP or	de
Nebraska 👻 680	)7
Job category	
Law	
Show on general lawyer queries ③	g this causes your ad to show
up on g	eneral lawyer searches such as near me"
Bankruptcy law Business law	Contract law
Criminal law Disability law	Dui law
Estate law Family law	Immigration law
Intellectual property law Labor law	Litigation law
Malpractice law Personal injury	r law Real estate law
Tax law Traffic law	
	CHECK ELIGIBILIT

When selecting your practice area or vertical which has a large variety of sub verticals ( I will explain) you will also be prompted to click a checkbox to include general lawyer searches.

When I refer to "General Lawyer searches" I mean that these are users who are going to google and doing a search for just the word "Lawyer" or some other variation. Some other variations would be things like: "I need a lawyer", "Lawyers near me", "Lawyer + Town Name" etc.

While selecting this option will generally result in more calls to your firm, they will also be calls that are all over the place in terms of what the user is calling about. If you handle all types of law at your firm, this may be a good option, but if you looking for more specific kinds of cases I would stay away from this option.

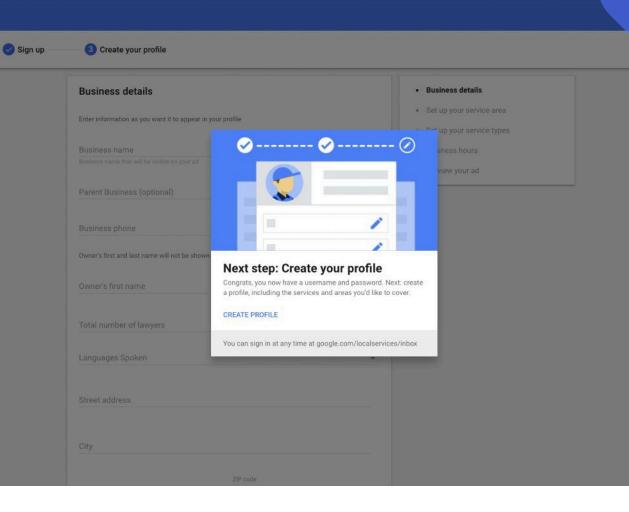
The calls for "General lawyer searches" will generally be cheaper, but again they will be broad and varied calls.

Creating Your Law Firms Profile



G000	le







Entering your business Details and A Very Important Caveat! (Choosing Your business Address!)



# ≡ Google

🕑 Welcome

Sign up

- 3	Create	vour	profile

Business details		Business details
Enter information as you want it to appear in you	r profile	Set up your service area     Set up your service types
Business name ADSQUIRE Business name that will be visible on your ad	Business registration name (optional)     Nome your business is registered with the	Business hours
Parent Business (optional)	government under	Preview your ad
Business phone +1 866-344-5983	Website (optional)	
Owner's first and last name will not be shown to	pustomers	
Owner's first name Addy	Owner's last name Adsquire	
Total number of lawyers	) Year founded 1989	
English, Spanish	1903	
Street address N 123rd Plaza		
City Omaha		

When entering your general business information, remember that your business address MUST match a location that already has a Google My Business Listing or Google Map listing. When you enter your business address, Google will show available locations that match active GMB listings.



Do They Visit? Put "No"



# $\equiv$ Google

		Website (optional)	
Owner's first and last name will	not be shown to cu	stomers	
Owner's first name		Owner's last name	
Addy		Adsquire	
Total number of lawyers	0	Year founded	
1		1989	
English, Spanish			
Street address			
N 123rd Plaza			
City			
City		ZIP code	
City Omaha Nebraska	v	ZIP code 6800기	
City Omaha Nebraska Is this a location that cus If you select 'Yes' this location r	night be shown on ( business will still be	68007	
City Omaha Nebraska Is this a location that cus If you select 'Yes' this location r services. If you select 'No' your	night be shown on ( business will still be	68007 like a store or an office? Google Maps and Search to users looking for your	
City Omaha Nebraska Is this a location that cus: If you select "Yes" this location r services. If you select To' your address will then be used only t	night be shown on ( business will still be	68007 like a store or an office? Google Maps and Search to users looking for your	

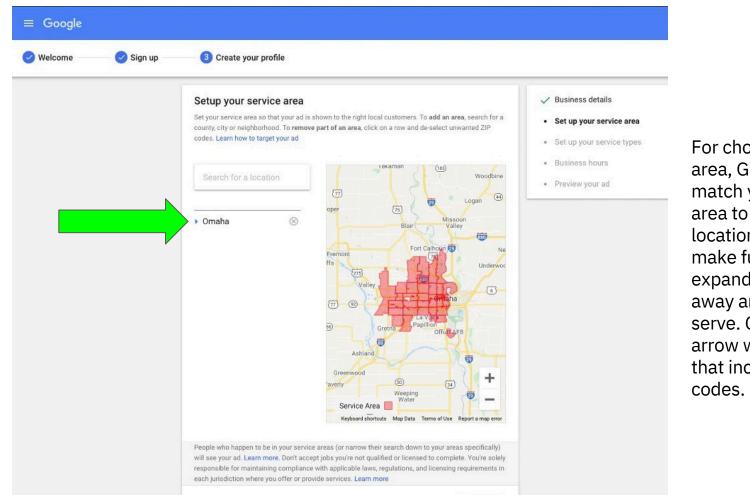
On this step in the set up -Google asks if people visit this location?

While yes people do visit law firms, this setting is more ecommerce stores where people go to buy a physical product. I would recommend choosing "No" for this option.



Choosing your service area and tips and tricks





For choosing your service area, Google will already match your geographical area to your business location. From here you can make further selections to expand your area of to take away areas that you do not serve. Clicking the tiny blue arrow will drop down a menu that includes specific zip codes.



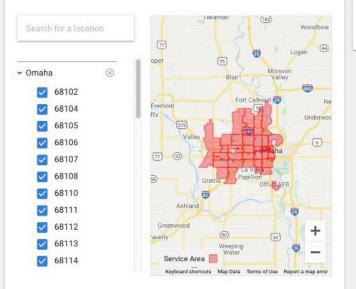
🕗 Welcome

Sign up



#### Setup your service area

Set your service area so that your ad is shown to the right local customers. To **add an area**, search for a county, city or neighborhood. To **remove part of an area**, click on a row and de-select unwanted ZIP codes. Learn how to target your ad



People who happen to be in your service areas (or narrow their search down to your areas specifically) will see your ad. Learn more. Don't accept jobs you're not qualified or licensed to complete. You're solely responsible for maintaining compliance with applicable laws, regulations, and licensing requirements in each jurisdiction where you offer or provide services. Learn more ✓ Business details

#### Set up your service area

- Set up your service types
- Business hours
- Preview your ad

#### This shows the expanded zip codes after clicking on the blue arrow.

#### $\equiv$ Google

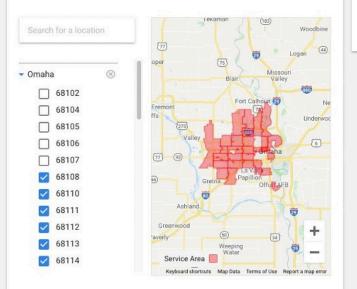
Welcome

Sign up

3 Create your profile

#### Setup your service area

Set your service area so that your ad is shown to the right local customers. To add an area, search for a county, city or neighborhood. To remove part of an area, click on a row and de-select unwanted ZIP codes. Learn how to target your ad



People who happen to be in your service areas (or narrow their search down to your areas specifically) will see your ad. Learn more. Don't accept jobs you're not qualified or licensed to complete. You're solely responsible for maintaining compliance with applicable laws, regulations, and licensing requirements in each jurisdiction where you offer or provide services. Learn more

- 🗸 Business details
- Set up your service area
- Set up your service types
- Business hours
- Preview your ad

You can then deselect specific zip codes if you don't want your ad shown in these locations.

#### ≡ Google

🕗 Welcome

Sign up \_\_\_\_\_ 3 Create your profile

#### Setup your service area Set your service area so that your ad is shown to the right local customers. To add an area, search for a county, city or neighborhood. To remove part of an area, click on a row and de-select unwanted ZIP codes. Learn how to target your ad Woodbine 0 Omaha Valley 68102 68104 ffs Underwood 68105 Valle 68106 68107 68108 56) 68110 Ashland 68111 68112 Greenwood 1343 68113 Weeping Water Service Area 68114 Keyboard shortcuts Map Data Terms of Use Report a map error

People who happen to be in your service areas (or narrow their search down to your areas specifically) will see your ad. Learn more. Don't accept jobs you're not qualified or licensed to complete. You're solely responsible for maintaining compliance with applicable laws, regulations, and licensing requirements in each jurisdiction where you offer or provide services. Learn more 🗸 Business details

#### Set up your service area

- Set up your service types
- · Business hours
- · Preview your ad

If you want to add in additional areas to target, you can do so by adding them in the "Search for a location" box.

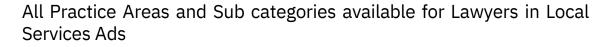
Pro level tip: You need to be mindful that the larger of an area you select to cover, what that does to your budget in terms of how ads will serve. This is also true for the categories you select. The more categories you select and the larger your service area, the faster your budget will be depleted. This has to do with how the Google Ads algorithm works - and Hint -Local Services Ads run on Google's Ads technology (even though it's a different platform)

NEXT

In A Recent Search In A Major Metro Area (Philly) Google is Running Local Services Ads for everything EXCEPT for the following categories of law :

- -Traffic Lawyer
- -Estate Lawyer
- -IP Lawyer
- -Tax lawyer





In the next slides are screenshots of all sub categories included in each practice area of law available in Local Services Ads.



#### Bankruptcy Lawyer

### Set up your service types

Choose the services for which you want customer leads. Check any services you offer. Learn how to target your ad

Bankruptcy Lawyer	Business Lawyer	Contract Lawyer	>
Select all			
Agriculture bankruptcy	Bankrupt	tcy litigation	
Chapter 11 bankruptcy	Chapter	13 bankruptcy	
Chapter 7 bankruptcy	Corporat	e bankruptcy	
Creditor harassment	Debt set	tlement	
Foreclosure	Personal	bankruptcy	
Repossession	🔲 Wage ga	rnishment	
Other			



## <u>Business Lawyer</u>

Bankruptcy Lawyer	Business Lawyer	Contract Lawyer	>
Select all			
Banking & finance	Busines	s licenses & permits	
Business litigation	Busines	s taxes	
Business transactions	Commer	rcial bankruptcy	
Commercial contracts	Employn	nent law	
Incorporation & restructuring		e law	
Intellectual property law	Mergers	& acquisitions	
Partnership agreements	Patents,	copyrights, & trademarks	
Securities law	Shareho	lder disputes	
Other			

### Contract Lawyer

Bankruptcy Lawyer	Business Lawyer	Contract Lawyer	>
Select all			
Assignment of contract	Business	s transactions	
Commercial contracts	Contract	dispute	
Contract negotiation	Contract	review	
Employment contracts	Franchis	e agreements	
Mergers & acquisitions	Non-disc	losure agreements	
Partnership agreements	Power of	fattorney	
Security agreements	Warranti	es	
Other			

#### Criminal Lawyer

< /er Contract Lawyer	Criminal Lawyer Disability Lawy
Select all	
Corporate representation	Criminal immigration defense
Domestic violence	Drug possession
DUIs & reckless driving	Expungement
Federal crimes	Felonies
Petty crimes & misdemeanors	Restraining orders
Sex offenses	Three-strikes law
Other	

# Disability Lawyer

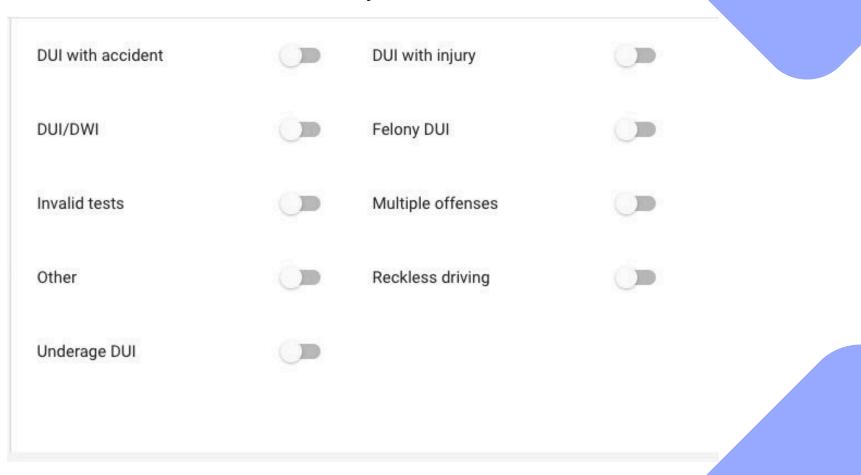
<	Contract Lawyer	Criminal Lawyer	Disability Lawyer	>
Sele	ect all			
🗌 Disa	ability hearings	Long-tern	n disability	
Sho	rt-term disability	Social se	curity disability insurance	
SSA	claim reconsideration	SSA disal	bility appeals	
SSA	disability applications	SSA disal	bility benefits	
SSA	family benefits	SSA impa	airment listings	
Sup	plemental security income	Veterans	disability benefits	
Wor	kers' compensation	Other		

#### <u>Estate Lawyer</u>

<	Disability Lawyer	DUI Lawyer	Estate Lawyer	>
Se	lect all			
Ch	aritable giving	Contes	ts / litigation	
🗌 De	eds	Estate	olanning	
🗌 Gu	ardianship	Medica	I power of attorney	
Po	wer of attorney	Probate	e estate lawyer	
🗌 Tru	usts	U Wills		
🗌 Ot	her			



### <u>DULLawyer</u>



## <u>Family Lawyer</u>

<	Estate Lawyer	Family Lawyer	Immigration Lawyer	>
Sele	ect all			
Ado	ption	Child s	support	
Con	tested divorce	Debt d	ivision	
🗌 Gua	rdianship	Mediat	tion	
Mod	lification of orders	Parent	timesharing	
Pate	ernity	Prenup	os & marital agreements	
Prot	pate	Proper	ty division	
Rest	training orders	Spous:	al support & alimony	
Unc	ontested divorce	Other		

## Immigration lawyer

<	Estate Lawyer	Family Lawyer	Immigration Lawyer	>
Sel	ect all			
🗌 Asy	ylum	Citizer	nship	
🗌 Dep	portation	Family	-based immigration	
Gre	een card	Invest	ment visa	
Out	tbound work permits	Studer	nt visa	
Vis	itor visa	Work v	visa	
Oth	ner			

### <u>IP Lawyer</u>

<	Immigration Lawyer	IP Lawyer	Labor Lawyer	>	
Selec	t all				
Adve	rtisements	Copyright			
Expo	rt control	Franchises			
Interr	national IP	IP strategy			
🗌 IP tra	nsactions	Licensing			
Litiga	tion	Non-disclosure	agreements		
Pater	nts	Technology tra	nsfer		
Trade	esecrets	Trademarks			
Other					

#### Labor Lawyer

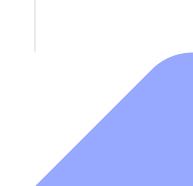
< IP Lawyer	Labor Lawyer	Litigation Lawyer	Ma	>
Select all				
Employment contracts	Er	nployment law		
Exempt employee status	La	bor law		
Labor negotiations	Pr	ivacy rights		
Sexual harassment	Ur	npaid overtime		
Whistle blowing	w	orkers' compensation		
Wrongful termination	Ot Ot	her		

### Litigation Lawyer

<	IP Lawyer	Labor Lawyer	Litigation Lawyer	Ma >
Se	elect all			
🗌 Ap	opeals		Case assessment	
🗌 Ci	vil litigation		Commercial litigation	
	ontracts and agreements		Criminal litigation	
_ м	ediation	<u> </u>	Settlements	
Ot Ot	her			

## Malpractice Lawyer

<	Litigation Lawyer	Malpractice Lawyer	Personal Injury Lawyer	>
Sele	ect all			
Con	sent issues	Diagnosis	errors	
Mec	lical negligence	Treatment	errors	
Othe	er			



## Personal Injury Lawyer

<	Litigation Lawyer	Malpractice Lawye	Personal Injury Lawyer	>
Select	all			
Assau	lt & battery	Auto	accidents	
Bicycle	e accidents	Cata:	strophic injuries	
🗌 Dog bi	tes	🗌 Injuri	ies from DUI	
Medica	al malpractice	Moto	prcycle accidents	
Motori	st insurance claims	Pain	& suffering	
Pedes	trian accidents	Prode	uct liability	
Slip & 1	fall	Work	kers' compensation	
Wrong	ful death	Other	r	

# <u>Real Estate Lawyer</u>

<	Personal Injury Lawyer	Real Estate Lawyer	Tax Lawyer	>	
Sel	ect all				
Co	mmercial real estate	Easements			
End	croachment	Foreclosure			
🗌 Lar	ndlord & tenant law	Litigation			
Mo	rtgage & lending law	Neighbor & H	HOA disputes		
Pro	operty damage	Purchase ag	reements		
Rea	al estate transactions	Residential r	real estate		
🗌 Titl	e services	Trespassing	(		
Oth Oth	ner				

# <u>Tax Lawyer</u>

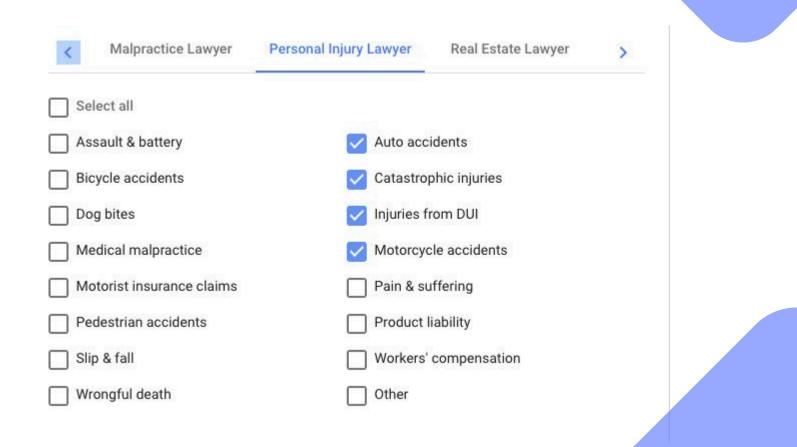
<	Real Estate Lawyer	Tax Lawyer	Traffic Lawyer	>
Select	all			
Civil ta	x litigation	Corporate t	taxes	
Crimin	al tax litigation	Estate tax	planning	
Failure	to file	Innocent s	pouse relief	
International tax services		IRS tax pro	blems	
Non-co	bllectible status	Offer in co	mpromise	
🗌 Tax au	dits	Tax liens &	levies	
Tax pla	anning	Tax relief		
Other				

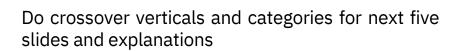
### <u>Traffic lawyer</u>

<	Real Estate Lawyer	Tax Lawyer	Traffic Lawyer
Sele	ect all		
Cas	e assessment	CDL traff	fic ticket
		Fix-it tick	ket
Parl	king ticket	Reckless	s driving
Red	light ticket	Speeding	g ticket
Sus	pended license	Traffic tio	cket
Oth	er		

What I would choose for car accident & Explanation With Math!



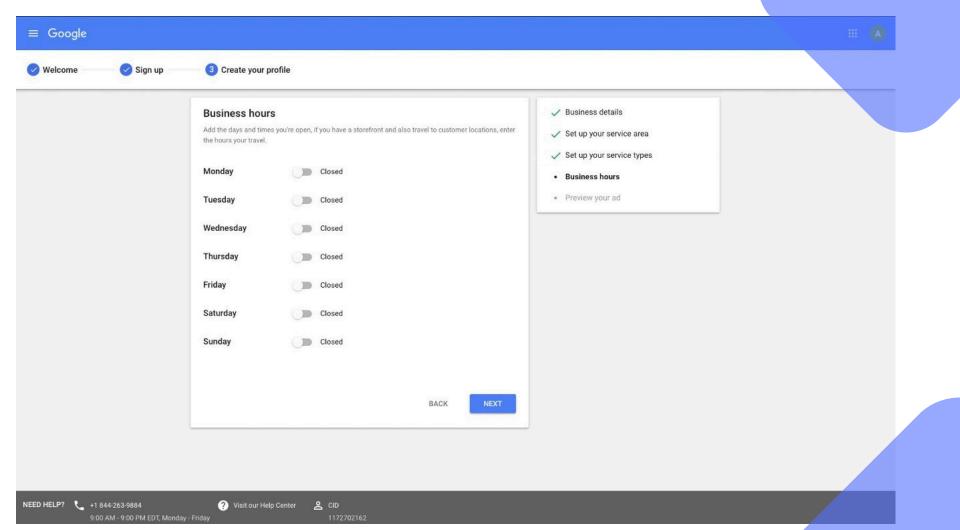






Setting Your Hours

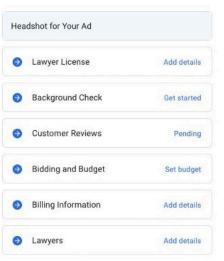


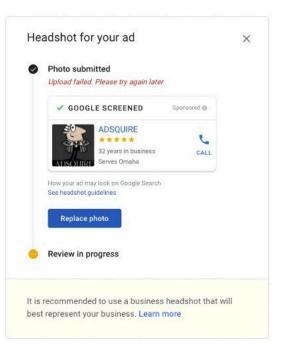




### Uploading your headshot and how to actually get it to work





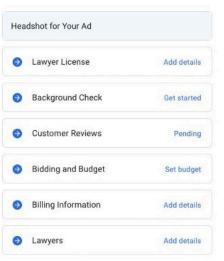


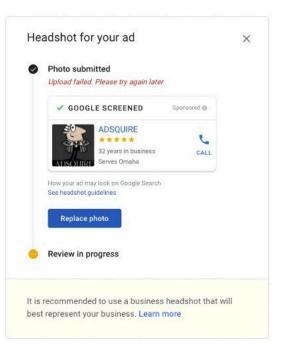
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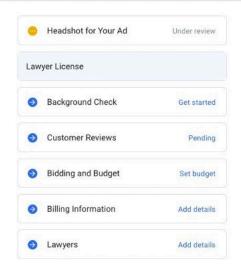
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Adding Your Bar license # - set expiration date to five plus years in the future - glitch

#### ■ Business Verification



Add license detail	s	
License/registration	Туре	
Active bar membe State Bar of Nebra status		•
First name		
	Last name	
License number		
Expiration date		*
Save		
Verification		

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By checking the box below, you confirm that you, your business and your workers ("You") carry relevant licenses ⑦ required to perform work offered and booked through the Local Services by Google platform at all times. Per Google's Minimum Provider Requirements, You are solely responsible for maintaining compliance with applicable laws, regulations, and licensing requirements in each jurisdiction where You offer or provide services. II (A

Initiating the background check and the steps to follow need to show that process insurance document upload - phone call license check - email check.



😑 Headsh	ot for Your Ad	Under review
Lawyer	License	Add details
Background (	Check	
Oustom	er Reviews	Pending
Bidding	and Budget	Set budget
Billing I	nformation	Add details
Eawyers	s	Add details

Bad	ckground Check	×
Θ	Add business details on Evident	
	Sign in to Evident using the email you use for Google Local Services	
	Go to Evident	
0	Owners and consumer-facing employees 💿	
	Provide Evident with their email addresses, and tell them to look out for an email.	
Goo	gle works in partnership with Evident to run	
hack	ground checks. Depending on how many business	
ouor		

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Your reviews from google my business will link here ater details are confirmed. Usually takes a couple hours



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Θ	Lawyer License	Add details
Ø	Background Check	Get started
Cus	tomer Reviews	
-		
Ð	Bidding and Budget	Set budget
•	Bidding and Budget Billing Information	Set budget Add details

•	Searching for your business on Google Maps $\bigcirc$
	Usually takes 1-2 hours
Θ	Get verified reviews
	Send previous customers a custom link to get reviews.
	Reviews posted via your link will be marked as verified reviews
	See link options
You	need at least 1 review to go live with your Google Local
	rices ad. If you already have a business on Google
Serv	nees du. It you diready have a basiness off boogle
Мар	os, previous reviews will be automatically applied to r ad. Learn more

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Bidding and Budget and of course tips and tricks from decades of experience

More screen shots for bidding and budget and explanations taking in account factor/



•	Headshot for Your Ad	Under review
0	Lawyer License	Add details
0	Background Check	Get started
0	Customer Reviews	Pending
Bido	ling and Budget	
ø	Billing Information	Add details
Ð	Lawyers	Add details

Cho	ose your bidding mode
Wha	t's a bid?
0	Maximize Leads Recommended
	Choose this option to let Google set your bid and get you the most leads for your budget.
0	Set Max Per Lead
	Choose this option to manually set your own bid, the maximum cost you want to pay for a lead.
	Next
Set	your weekly budget
Wha	t do you pay for?

higher or lower based on ad performance, but you never

exceed your monthly max. Learn more



Whats the min?

Generally around 450 and that will get 1-3 calls lol.



😐 Headshot for Y	Your Ad Under review
Eawyer License	e Add details
Background Cl	heck Get started
Oustomer Revi	iews Pending
Bidding and Budget	
Billing Informa	tion Add details
Lawyers	Add details

Ch	oose your bidding	mode
Ed	it bidding mode	
Se	t your weekly budg	et
Wh	at do you pay for?	
0	\$450 per week	
0	\$1,500 per week	
0	\$2,250 per week	
0	\$ 100 per	week*
	The minimum budget is \$450	
	Save	

How well your ad does depends on your reviews, customer service and more. You only pay for leads related to your business or the services you offer. Weekly spend can be higher or lower based on ad performance, but you never exceed your monthly max. Learn more Entering in CC info



😑 Headshot for Your Ad	Under review
Lawyer License	Add details
Background Check	Get started
Oustomer Reviews	Pending
Bidding and Budget	Set budget
Billing Information	
Lawyers	Add details

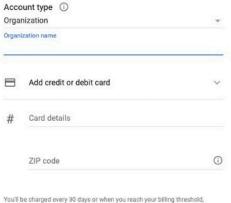
#### **Billing information**

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Adding in additional Laywers - Tips and tricks



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θ	Lawyer License	Add details
Ø	Background Check	Get started
0	Customer Reviews	Pending
Θ	Bidding and Budget	Set budget
Ð	Billing Information	Add details

Number of	lawvers	at your bu	siness	
1 lawyer Ec		at your bu	Sinces	
Add licens	e details	(1/1)		
First name		Last nan	ne	
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	Add	a headshot		
РНОТО	Choo	ise file		
See headsh	ui ot guidelin	ies		
	tails (opti	ional)	Save	

# A

Thats it lol - now if you want to see how to manage them - and tips and tricks on optamizing for the right calls. Subscribe here .

